

Bid #: 25-077Project: De-Icing Salt: Hauling & PurchaseDepartment: StreetsDate: 10/14/2025Time: 2:00 P.M. CDT

Bidder Name	Morton Salt	Cargill	Compass Minerals	Swinter Group		
Bidder #	(1)	(2)	(3)	(4)		
1. City of O'Fallon Fall 2025 Deliveries:						
Bulk Salt per ton (delivered)	101.01	no bid	102.68	106.80		
Bulk Salt per ton (pickup)	101.00		95.00	95.00		
2. City of O'Fallon Winter 2026 Deliveries:						
Bulk Salt per ton (delivered)	101.01		102.68	106.80		
Bulk Salt per ton (pickup)	101.00		95.00	95.00		
Optional Bid for St. Charles County Cooperative Members:						
City of Lake St. Louis, MO	per ton 101.01	per ton	per ton 102.68	per ton 95.00	per ton	per ton
	per ton delivered 101.01	per ton delivered	per ton delivered 102.68	per ton delivered 107.10	per ton delivered	per ton delivered
	per ton picked up 101.00	per ton picked up	per ton picked up 95.00	per ton picked up 95.00	per ton picked up	per ton picked up
City of Elsberry, MO	per ton 101.01	per ton	per ton 106.07	per ton 95.00	per ton	per ton
	per ton delivered 101.01	per ton delivered	per ton delivered 106.07	per ton delivered 110.46	per ton delivered	per ton delivered
	per ton picked up 101.00	per ton picked up	per ton picked up 95.00	per ton picked up 95.00	per ton picked up	per ton picked up
Elsberry Special Road District	per ton 101.01	per ton	per ton 106.07	per ton 95.00	per ton	per ton
	per ton delivered 101.01	per ton delivered	per ton delivered 106.07	per ton delivered 110.46	per ton delivered	per ton delivered
	per ton picked up 101.00	per ton picked up	per ton picked up 95.00	per ton picked up 95.00	per ton picked up	per ton picked up

Initial _____

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Bidder Name (cont'd)	Morton Salt	Cargill	Compass Minerals	Swinter Group		
Bidder #	(1)	(2)	(3)	(4)		
City of Troy, MO	per ton no bid	per ton no bid	per ton no bid	per ton no bid	per ton	per ton
	per ton delivered ↓	per ton delivered	per ton delivered ↓	per ton delivered ↓	per ton delivered	per ton delivered
	per ton picked up ↓	per ton picked up	per ton picked up ↓	per ton picked up ↓	per ton picked up	per ton picked up
Pike County, MO	per ton no bid	per ton	per ton no bid	per ton no bid	per ton	per ton
	per ton delivered ↓	per ton delivered	per ton delivered ↓	per ton delivered ↓	per ton delivered	per ton delivered
	per ton picked up ↓	per ton picked up	per ton picked up ↓	per ton picked up ↓	per ton picked up	per ton picked up
City of St. Charles, MO	per ton 101.01	per ton	per ton 101.79	per ton 95.00	per ton	per ton
	per ton delivered 101.01	per ton delivered	per ton delivered 101.79	per ton delivered 102.91	per ton delivered	per ton delivered
	per ton picked up 101.00	per ton picked up	per ton picked up 95.00	per ton picked up 95.00	per ton picked up	per ton picked up
Lincoln County Hwy, MO	per ton 101.01	per ton	per ton 106.07	per ton 95.00	per ton	per ton
	per ton delivered 101.01	per ton delivered	per ton delivered 106.07	per ton delivered 110.46	per ton delivered	per ton delivered
	per ton picked up 101.00	per ton picked up	per ton picked up 95.00	per ton picked up 95.00	per ton picked up	per ton picked up
Ft. Zumwalt School District	per ton 101.01	per ton	per ton 102.68	per ton 95.00	per ton	per ton
	per ton delivered 101.01	per ton delivered	per ton delivered 102.68	per ton delivered 106.80	per ton delivered	per ton delivered
	per ton picked up 101.00	per ton picked up	per ton picked up 95.00	per ton picked up 95.00	per ton picked up	per ton picked up
City of Bowling Green, MO	per ton 101.01	per ton	per ton 104.29	per ton 95.00	per ton	per ton
	per ton delivered 101.01	per ton delivered	per ton delivered 104.29	per ton delivered 117.79	per ton delivered	per ton delivered
	per ton picked up 101.00	per ton picked up	per ton picked up 95.00	per ton picked up 95.00	per ton picked up	per ton picked up
Additional Salt Available (price per ton)	121.01	✓	102.96	95.00		

Prepared by Christine Grabin, Purchasing Agent