



CITY OF O'FALLON, MISSOURI

PURCHASING DEPARTMENT

100 North Main Street
 O'Fallon, MO 63366
 T: (636) 379-5527

RFP NUMBER:	24-091	RFP ISSUE DATE:	11/01/2024
RFP DESCRIPTION:	CONCESSION BEVERAGES SERVICE		
RFP OPENING DATE:	11/20/2024	RFP OPENING TIME:	12:00 P.M. CST

November 12, 2024

ADDENDUM #2

The purpose of this addendum is to provide an historical order history for Concession Beverages. The time period for questions is closed.

Free Goods/Donated Product	Non Free Goods					
01/01/2023 thru 11/10/2024						
Sum of Vol (Raw Cases)			Pepsi Yr - No Label			
Cust ID w/Name	Pkg	Flavor	2023	2024	Grand Total	
9271694~City of O'Fallon Parks & Rec.~	☐ 20oz 24L	Aquafina	226	260	486	
		Gatorade Glcr Frz	172	207	379	
		Gatorade Lemon Lime	63	76	139	
		Gatorade Zero Glacier Cherry	15		15	
		Stary Zr Sgr	1		1	
		20oz 24L Total		477	543	1,020
	☐ BIB 3G	Mt Dew Dt		21	21	42
		Stary		45	51	96
		BIB 3G Total		66	72	138
	☐ BIB 5G	Dr Pepper		95	120	215
		Mt Dew		45	50	95
		Pepsi		80	90	170
		Pepsi Dt		60	70	130
		Tropicana Lmnde		50	60	110
		BIB 5G Total		330	390	720
☐ C02 20LB Full	Supplies Priced		12	12	24	
	C02 20LB Full Total		12	12	24	
9271694~City of O'Fallon Parks & Rec.~ Total			885	1,017	1,902	

9283939--Renaud Spirit Center--	14oz 12L	Muscle Milk Chocolate	37	35	72	
		Muscle Milk Int Van		3	3	
		Muscle Milk Ko Choc		4	4	
		Muscle Milk Vanilla Creme	30	18	48	
	14oz 12L Total			67	60	127
	15.2oz 12L	Dole Apple	26	23	49	
		Dole Orange	16	14	30	
		Ocean Spray CranGrape	20	18	38	
	15.2oz 12L Total			62	55	117
	18.5oz 12L	Lpt PureLeaf UNL	3	2	5	
	18.5oz 12L Total			3	2	5
	20oz 24L	Aquafina	83	89	172	
		Gatorade G2 Grape	14		14	
		Gatorade Glcr Frz	39	47	86	
		Gatorade Lemon Lime	22	30	52	
		Gatorade Zero Glacier Cherry	31	29	60	
		Gatorade Zero Glcr Frz	8	5	13	
		Mt Dew	26	23	49	
		Mt Dew Code Red	3		3	
		Pepsi	33	31	64	
		Pepsi Dt	19	18	37	
		Stary	20	26	46	
	20oz 24L Total			298	298	596
	20oz 8P	Gatorade G2 Fruit Punch	5		5	
		Gatorade G2 Grape	1		1	
		Gatorade Glcr Che	1		1	
		Gatorade Lemon Lime	3	3	6	
		Gatorade Zero Glacier Cherry	4	5	9	
		Gatorade Zero Grape	3		3	
	20oz 8P Total			17	8	25
	BIB 3G	Pepsi WildCherry		6	6	
		Sierra Mist LL RS	6		6	
		Stary	15	18	33	
	BIB 3G Total			21	24	45
	BIB 5G	Mt Dew		5	5	
		Pepsi	10	15	25	
		Pepsi Dt		5	5	
		Tropicana Lmnde	35	25	60	
	BIB 5G Total			45	50	95
	C02 20LB Full	Supplies Priced	1	1	2	
	C02 20LB Full Total			1	1	2
	Can 12oz 12L SLK	Celsius LF Pch Mgo GT	43	36	79	
		Celsius LF Spk Arc Vb	42	41	83	
		Celsius LF Spk Org	9	22	31	
	Can 12oz 12L SLK Total			94	99	193
	9283939--Renaud Spirit Center-- Total			608	597	1,205
	Grand Total			1,493	1,614	3,107

Reminder:

The due date and time remain the same for this project. This is to remind all bidders that sealed proposals for RFP #24-091 Concession Beverages Service must be submitted by 12:00 P.M. CST, November 20, 2024, to:

Christine Grabin, Purchasing Agent
City of O'Fallon, Missouri
100 North Main Street
O'Fallon, Missouri 63366

Addendum information will be available over the Internet at www.ofallonmo.gov Adobe Acrobat® Reader may be required to view this document. We strongly suggest that you check for any addenda a minimum forty-eight hours (48) in advance of the bid deadline. Due to revisions, the bidders must acknowledge the Addendum(s) on the bid form.

END OF ADDENDUM #2



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November 8, 2024

ADDENDUM #1

The purpose of this addendum is to address all questions received on or before 11/06/2024 at 12:00 PM. The time period for questions is closed.

Questions:

1. Page 5 of the RFP under "Award Requirements" states that when the City is prepared to award the contract to the selected company, the company will need to provide documents to the City, including the "signed contract agreement." What makes up the referenced contract agreement? Will the selected company provide a draft contract, or does the City have a form contract?

Answer: The City will provide a contract.

2. If the City provides the initial draft of the contract to the selected company, are there any additional terms in such contract that are not stated in the RFP documents?

Answer: No additional terms.

3. Does a concessionaire manage the City concession stands, or are they self-managed by the City?

Answer: The concessions are self-managed.

4. We do not offer any premix machines, but do offer postmix. Not a question, but more of a comment for clarification if your currently use premix over postmix machines?

Answer: Thanks, that was an oversight on our end. We currently have post mix.

5. Outside of the machines and coolers, what furnishings and fixtures are expected?

Answer: No others.

6. What is your yearly usage by brand and package. IE 5 gallon BIB -flavor, 2.5 gallon BIB-flavor, 20oz soda, 20oz water etc?

Answer: We have \$65,000 budgeted for product in 2025.

7. How much and what type of equipment is needed for coolers, vending and fountain machines?

Answer: We will need 8 coolers and 6 fountain machines.

8. Are vending machines filled by the beverage company or the city?

Answer: We do not have any vending machines.

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END OF ADDENDUM #1